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Chris Temple
Editor/Publisher

Good morning, Chris

Yesterday, I spent some time catching up with Des O'Kell; he's the Senior Vice President of **Enterprise Group (TSX-E; OTC-ETOLF)**. This is a company I stuck with through the energy market down turn; and recently, our Members and others who didn't give up have been increasingly rewarded!

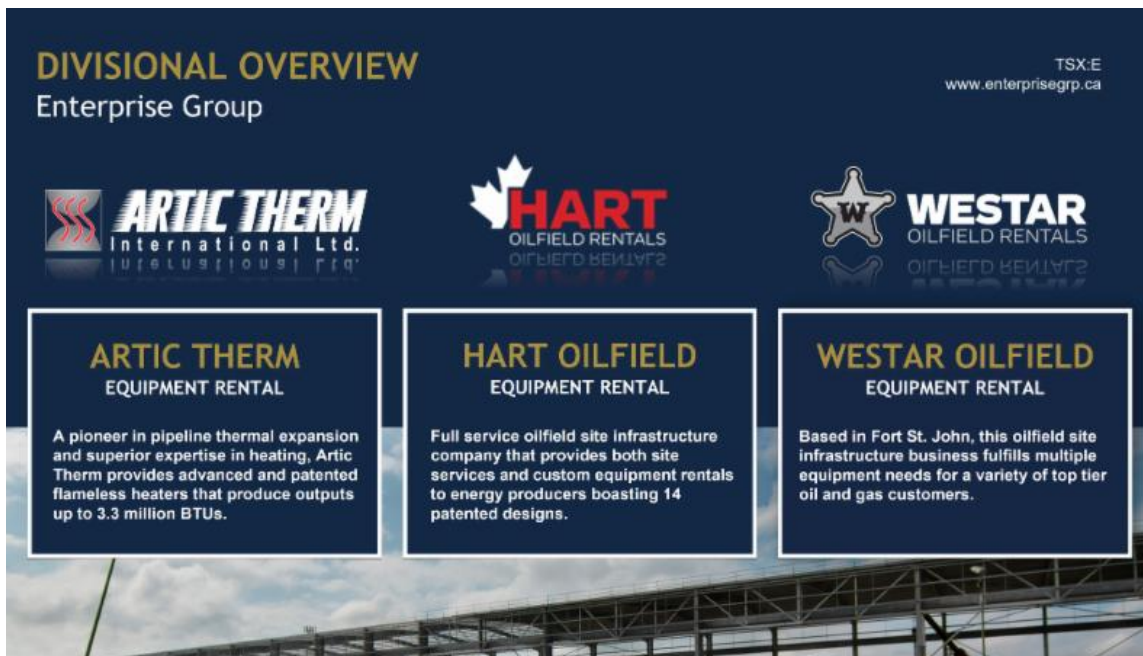
If you want to get right to **my recorded discussion with O'Kell**, it's on my Featured Opportunities page [RIGHT HERE](#).

I'll take just another couple minutes, though, to give you a few important points we didn't finish up yesterday; as well as more information on the two MAJOR projects in Western Canada that Enterprise expects to capitalize on as well. (**NOTE:** In the near future I'll be updating my FULL report on the company also; so stay tuned for that!)

* **Tighter ownership and share structure** -- It's always impressive when you see a management team that owns some 20% of a company's shares all by itself. *Such is the case with Enterprise Group.*

Further, investment house Fidelity owns 9.9%, leading a few institutional firms in also having a piece of a company which -- with its updated book value now at C\$1.01/share -- is STILL selling for less than half its book! (It closed yesterday on the Toronto Exchange at C47 cents/share, or approximately US36 cents/share.)

* **Accretive opportunities being explored** -- By and large in another conversation we recently had, O'Kell was optimistic that -- with 1. the two VERY successful sales of its former subsidiaries bolstering Enterprise's financial position and 2. the "good spot" that the industry is in now, with better pricing and (for Enterprise) its client list having expanded by some 70% from the low of a couple years back -- the company could **look at added growth opportunities**.



* **Enterprise itself a target?** -- It will be interesting to watch this. To be sure (though there are no official plans to do *anything* yet) a stronger survivor such as Enterprise can no doubt still find assets/companies to acquire that will complement its now-core three service/rental divisions. *But frankly -- especially with Enterprise itself so attractive -- I am beginning to wonder whether it might also have potential suitors calling!*

* **Two major projects underway** -- I'll have more on these two in my coming update. For now, here are links to the projects O'Kell gave brief overviews on yesterday:

[The Site C hydro power project](#) -- And by the way, this is Enterprise's first major work on a so-called clean energy project, as well!

[RIGHT HERE](#) you can read a *Bloomberg* story from just this week on the progression of **the LNG Canada project**, highlighting Petronas' recent purchase of its 25% stake.

The project's own official site is <https://www.lngcanada.ca/>

(**NOTE:** Take the time also, if you haven't already, to visit [Enterprise's own web site.](#))

As always, if you have any questions or comments, let me know!

All the best,

Chris Temple -- Editor/Publisher

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